

ANNUAL REPORT 2009



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### THE KEYS TO SUCCESS

family that doesn't have to choose between food and rent lives with less anxiety and more integrity. A child who has a quiet, stress-free place to study can succeed in school. A mother making manageable mortgage payments has the opportunity to further her education and secure a better job. In short, a safe, affordable home is one of the most important keys to success in life.

At Habitat for Humanity Canada we know from experience that there's a direct connection between a house and a family's well-being. Our goal is to create the kinds of healthy, stable and secure home environments every family deserves—and needs—to thrive.

Habitat for Humanity homes have been the keys to success for thousands of people across the country. Statistics clearly show the positive impact of affordable housing, but it's the stories behind the numbers that are most compelling. In this report, five families offer a privileged glimpse into the ways Habitat for Humanity has helped change their lives—describing how "home" has been the key to their success.

1

## KEY TO OUR CULTURE

April Smoke and her son, Josh—the first owners of a Habitat home in a First Nations community—now live safely and with access to their rich cultural heritage.

Photographs by Steve Russell



The beat of traditional drums at the dedication ceremony for her new home drew tears from April Smoke—and enthusiastic applause from her five-year-old son, Josh. The house was the first ever built by Habitat for Humanity in a First Nations community, giving April and Josh the opportunity to live securely and stay connected to their cultural roots.

April's family had struggled with a cycle of poverty that she was determined to break. She moved to Windsor, Ontario to pursue post-secondary studies—500 kilometres from the Alderville reserve where she grew up. While she knew education was an important investment, the expense was a strain: all she could afford was a crowded house in an unsafe neighbourhood.

Shortly after graduating, she heard Habitat for Humanity was looking to build in Alderville. Within four months of submitting her application she moved into a new home with her son, mother and brother.

April says the house was truly a community effort. "I was surprised by everyone's generosity," she remarks. "People I didn't even know were coming out and lending a hand on the build site. I feel such a strong sense of belonging." An important part of that belonging has to do with her Ojibwe heritage. April is eager to expose Josh to the rich history of their people and has enrolled them both in Ojibwe language classes. "We haven't lived here that long and he's already starting to understand that he's part of this culture. Seeing him excited about it is really rewarding," April says. She's also happy that Josh has a place he can truly call home.

Growing up in a single-parent family, she herself moved around a lot. "I wanted to plant roots and give Josh a life he could be proud of," she says. April concludes that perhaps her happiest moment came when she overheard Josh tell someone that for his fifth birthday she was building him a house.







"PEOPLE I DIDN'T EVEN
KNOW WERE COMING
OUT AND LENDING A HAND
ON THE BUILD SITE.
I FEEL SUCH A STRONG
SENSE OF BELONGING."







- 1 JOSH ENJOYS SPENDING TIME PLAYING IN HIS BLUE ROOM, THE COLOUR HE SELECTED.
- 2 APRIL SMOKE ENJOYS A COFFEE WITH HER MOTHER IN THE BREAKFAST NOOK JUST OFF THE KITCHEN BATHED IN NATURAL LIGHT.
- 3 JOSH'S ROOM LOOKS OUT ONTO A BACKYARD AND A DREAM CATCHER.
- 4 EAGER TO RECONNECT WITH HER OJIBWE CULTURE, APRIL AND HER SON HAVE ENROLLED IN LANGUAGE CLASSES.
- **5** BAND SIGN AT THE BAND OFFICE IN ALDERVILLE, ONTARIO.
- **6** JOSH'S NEW HOME OFFERS A WHOLE NEW WORLD TO EXPLORE.





#### **KEY TO MY EDUCATION**

Mirel and Dana Eremia can always find a quiet place to study, something they weren't able to do in the 500-square-foot apartment they and their two children previously shared.

Photographs by Jenelle Schneider

oving into an affordable Habitat for Humanity home meant Mirel Eremia could return to school and train for a new line of work. Today, he runs his own recreational vehicle repair business, his wife is a supervisor at a factory, and their eldest son is weighing his college options. For a family whose first Canadian home was a cold, cramped apartment, their Habitat house has been, in Mirel's words, "a real blessing."

He and his wife, Dana, came to Canada from Romania with their two children. Both parents were trained as engineers, but couldn't find work in their professions. For living space, all they could afford was a 500-square-foot rental unit. "It was difficult having four people in such a small apartment," says Mirel. "There was nowhere to put anything and nowhere to go for quiet."

The family moved into their Habitat house in 2005. It wasn't long afterwards that Mirel decided to go back to school and study to become an RV technician. Apart from relieving financial

pressure on the Eremias, the Habitat home also gave Mirel a quiet place to focus on his schoolwork. Having graduated, he says that starting his own business was like a dream come true. "I love it," he declares. "I was meant to do this." Proud of her husband's success, Dana was not to be outdone. She studied hard to move up the ranks and earn a supervisory position at the factory where she works.

Mirel says their oldest son, Andre, is in his last year of high school and following his parents' lead: "He often closes the door to his room to keep his little brother out, so he can study." While they all enjoy having their own private spaces, the most popular spot in the house seems to be the kitchen. "There was no room to store groceries or prepare anything in our old apartment," Mirel says. Now they cook every day—traditional European meals. The family is eating healthier and saving money in the process. Mirel is grateful for their new home life. "Our home is warm and we have food in the pantry," he notes. "It's a beautiful thing."







- 1 MATTEI GOBBLES DOWN THE LAST OF HIS DINNER AS MIREL TIDIES THE KITCHEN.
- 2 MONOPOLY IS A FAMILY FAVOURITE. EVERYONE FINDS THEIR SPOT AT THE DINING TABLE AND IT DOESN'T TAKE LONG FOR THEIR COMPETITIVE SPIRITS TO KICK IN.
- **3** THE EREMIA FAMILY OUTSIDE THEIR HABITAT HOME IN KELOWNA.
- **4** A PICTURE OF MIREL AND HIS WORK TRUCK SITS ON DISPLAY IN THE FAMILY HOME.
- 5 MATTEI ENJOYS PLAYING A COMPUTER GAME IN HIS VERY OWN ROOM.





MIREL SAYS RUNNING
HIS OWN BUSINESS IS A
DREAM COME TRUE.
"I LOVE IT...I WAS MEANT
TO DO THIS."

## KEY TO MY FAMILY'S COMFORT

Despite his cerebral palsy, Thomas Fraboni has total independence in his family's fully accessible Habitat home.





Photographs by Steve Russell

Then Phil Fraboni and his three children moved into their new Habitat home in 2009, the dedication ceremony was a little different than most. Phil's oldest son, Thomas, did the honours—opening the door not with a key but instead with a remote-controlled device. Thomas has cerebral palsy.

While the Fraboni's previous rental house had some accessible features, there wasn't room for him to turn his wheelchair around in the bedroom he shared with his brother, and many everyday kitchen items were out of reach.

The family's new home gives Thomas almost complete independence and freedom. He has his own room—with plenty of turning space. Ramps lead to both entrances, the spacious bathroom is fully wheelchair accessible and, the kitchen was built with low countertops, custom cabinets and a wall oven for Thomas' convenience. "It's such a relief knowing he can get

around the house without any problems," says Phil. "And now we as a family have a place to call home, somewhere we hope to be for a very long time."

Phil was on-site during construction whenever he could be, consulting with the builders about his family's needs. "It's pretty phenomenal to have had a hand in building our own house," he says. According to Phil, the community's support during and since construction has been overwhelming. "Our neighbours have quickly become friends and go out of their way to lend a hand," he says.

Phil's wife, who passed away three years ago, was instrumental in getting the family involved with Habitat for Humanity. Phil says a part of his wife lives on in their home. "I think Habitat really knocked it out of the park with this one," he says.



"NOW WE AS A FAMILY HAVE A PLACE TO CALL HOME, SOMEWHERE WE HOPE TO BE FOR A VERY LONG TIME."











- 1 THOMAS LEADS PHIL TO THE FRONT DOOR THE HOUSE FEATURES GENTLY GRADED RAMPS AND WRAPAROUND PORCH.
- 2 EXTRA WIDE HALLWAYS ALLOW THOMAS PLENTY OF ROOM TO MANOEUVRE IN THE HOME.
- ${\bf 3}\,$  FRONT LOAD WASHER AND DRYER ALLOW THOMAS THE INDEPENDENCE TO COMPLETE HIS CHORES.
- 4 A STRATEGICALLY PLACED BUTTON ALLOWS THOMAS TO OPEN THE DOOR FROM THE INSIDE WHILE A REMOTE CONTROL KEY OPENS THE DOOR FROM THE OUTSIDE.
- **5** WHEELCHAIR HEIGHT COUNTER AND COOKTOP OFFER THOMAS THE CHANCE TO HELP COOK FAMILY MEALS.
- 6 THE FAMILY ROOM IS THE MOST POPULAR SPOT IN THE HOUSE.

# The Nolans now have a mould-free home where dad Ken's health has stabilized, allowing him to enjoy precious time with his family.



#### KEY TO MY FAMILY'S SECURITY



Ouffering from severe emphysema, Ken Nolan used to worry about what would happen to his family if he were to die. Today he breathes a little easier knowing his wife and four children have a safe place to live—a new Habitat for Humanity home.

Ken and his family lived for a dozen years in a rental house that was falling apart, badly sealed and literally run through with mould that significantly worsened Ken's lung condition. During their final years there, Ken couldn't even climb the stairs and was forced to sleep on the living room couch.

He says moving day felt like a dream. "It's not about materialism, it's about security. I've seen families split up when one parent dies because they can't afford to stay together. Now, no matter what happens to me, my family will have this place," he says. Ken's health and quality of life improved soon after the family settled into their Habitat home. His visits to the doctor

became less frequent. It's not just because the house is mould-free, but also because the move lifted a weight of worry from Ken's shoulders. "It's a big stress relief for Ken to know his family is taken care of," says his wife, Diane. In addition to providing greater stability and security, the new house has also eased the Nolan's financial strain. Far more energy-efficient than their former residence, Diane figures the Habitat home saves the family about \$300 a month in utility costs—money they can put toward food, clothes and activities for their kids. The Nolans are committed to giving back to Habitat for Humanity. Ken and Diane plan to share their experience with others going through the Habitat process. As well, they hope to participate in future builds.

Ken has been deeply moved by all that Habitat has done for his family. He sums up his feeling in four simple words: "It's a total miracle."



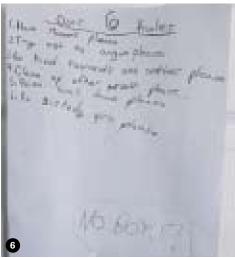




"IT'S NOT ABOUT MATERIALISM, IT'S ABOUT SECURITY...NO MATTER WHAT HAPPENS TO ME, MY FAMILY WILL HAVE THIS PLACE."

- 1 AUSTIN GUIDES CHELSEA THROUGH A SONG, WHILE CAPRI PLAYS WII IN THE MAIN ROOM.
- 2 THE OPEN FLOOR PLAN OF THE HOUSE ENCOURAGES THE FAMILY TO SPEND MORE TIME TOGETHER.
- $\bf 3$  LIVING IN A MOLD-FREE HOME HAS IMPROVED KEN'S HEALTH AND HIS SPIRITS.
- 4 THE NOLANS ENJOY TYPICAL FAMILY LIFE IN THEIR "GREY CUP HOUSE"—A NAME THEY CAME UP WITH BECAUSE MUCH OF THE CONSTRUCTION HAPPENED DURING THE 2007 GREY CUP IN TORONTO.
- 5 THE CHILDREN WEREN'T ALLOWED ON THE CONSTRUCTION SITE BECAUSE OF THEIR AGE BUT EACH LAID ONE SYMBOLIC BRICK.
- **6** EACH OF THE CHILDREN HAS THEIR OWN SPACE IN THE HOUSE WHERE THEY MAKE THE RULES,







#### KEY TO MY CHILDREN'S FUTURE





## Thanks to affordable mortgage payments, Anh Pham and Binh Nguyen were able to help fund their daughters' educations.

Photographs by Cheryl Hnatiuk

nh Pham and Binh Nguyen's Habitat home has made a lifetime of difference to their family. Nineteen years after moving in—escaping the leaky, mouse-ridden, roach-infested conditions of their first Canadian residence—they've paid off their mortgage and been able to support their three daughters' post-secondary educations. Anh and Binh wanted to start a new life in Canada after leaving communist-ruled Vietnam. The transition wasn't easy. The family struggled to get by in their first house, a rental unit so poorly insulated that in the harsh Winnipeg winters they had to keep the oven on for warmth.

The woman who babysat Anh and Binh's three girls was a Habitat for Humanity homeowner. She told the couple about her experience and encouraged them to apply.

"Habitat for Humanity gave us the chance to buy a home, something we wouldn't have been able to do on our own," says Anh. With the opportunity came a sense of responsibility. "We knew how privileged we were," she says. "We told our children to go out and do good things in the world." Each of their girls has had the freedom to follow her own dreams. One is finishing dentistry school, another became a hair stylist, and the middle child surprised her parents with the announcement that she wanted to join the navy. Anh admits she resisted the idea at first. It would take her daughter far from home. But there was no stopping her. Anh recalls, "She said, 'Mom, we live in Canada, I have an incredible opportunity and I want to do this'." Her "baby girl" is now proudly serving the country that gave her family a new life.

Anh and Binh have both worked steadily over the years. Anh supports special needs schoolchildren and Binh is a tool sharpener. The affordability of their home allowed them to pay for their girls' educations and, in 2005, to close out their mortgage. "We would still be paying rent without the help of Habitat for Humanity," says Anh. "It really has changed our lives."





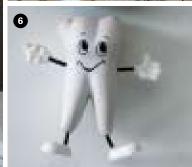




"We knew how privileged we were... we told our children to go out and do good things in the world."







- 1 FAMILY PORTRAIT DAUGHTER TIEN QUEBAO NOT PRESENT.
- 2 SISTERS BAO-TRAN (LEFT) AND KIM (RIGHT) REMINISCE ABOUT EVENING STUDY SESSIONS THEY USED TO HAVE AT THE KITCHEN TABLE.
- 3 THE NGUYEN'S IN FRONT OF THEIR HOME.
- **4** THE FAMILY SHARES A LAUGH IN THE KITCHEN, THE FAVOURITE FAMILY SPOT.
- **5** A WALL HANGING LISTING THE BUDDHA'S 14 COMMANDMENTS.
- 6 ADORNING THE FRIDGE IS A GIFT BAO-TRAN RECEIVED ON HER FIRST DAY OF DENTISTRY SCHOOL.
- 7 FAMILY PORTRAITS FILL THE WALLS IN THE HOME.

#### VISION

A world where everyone has a safe and decent place to live.

#### **MISSION**

To mobilize community partners and volunteers in building affordable housing and promoting homeownership as a means of breaking the cycle of poverty.





HABITAT VOLUNTEERS WORKING ON BUILDING A NEW ROOF

#### **VALUES**

#### **HOUSING FOR ALL**

We believe that access to safe, decent and affordable housing is a basic human right that should be available to all.

#### **HUMAN DIGNITY**

We believe in the worth and dignity of every human being. We respect the people we serve and those who help us in this effort. People are our greatest resource.

#### **PARTNERSHIP**

We believe we can best achieve our mission through meaningful and mutually beneficial partnerships with others.

#### **FAITH IN ACTION**

We believe that faith is lived through action. Building on our Christian foundation, we serve and work with people of all faiths and beliefs in a spirit of justice and compassion.

#### **DIVERSITY AND INCLUSIVENESS**

We believe there is a role for everyone committed to our vision, mission and values, and we seek to enrich our organization through diversity.

#### OUR CORE PROGRAM

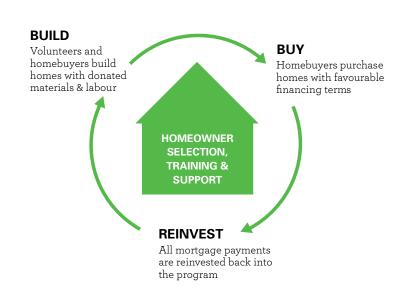
The Homeownership Program:
Habitat achieves its mission through its
Homeownership program, which
reduces the barriers to homeownership
for individuals and families in financially
vulnerable situations. Our model is one of
partnership, where families become part
of their own housing solution by building
and purchasing their own homes.

#### **HABITAT HOMES ARE:**

- Constructed using donated funds, materials and labour
- Sold to partner families through a no-profit, no-interest mortgage
- Financed with payments set at 30% of gross income or less
- Supporting additional families when mortgage payments are reinvested into the program

#### **PARTNER FAMILIES**

People living below the poverty line who are able to repay an interest-free mortgage can qualify to become a partner with Habitat for Humanity. Future homeowners contribute hundreds of hours of sweat equity, share the labour of homebuilding, and participate in valuable training and preparation. In return, the program provides access to affordable housing, helps families build equity for the future and, in many cases, breaks the cycle of poverty forever.



#### SUPPORT PROGRAMS

Habitat for Humanity Canada maintains a number of programs that support its mission. These offer meaningful opportunities for donors and volunteers to engage with our organization and make a difference in their communities.

#### SUSTAINABLE BUILDING

Habitat's Sustainable Building program promotes recognized green building practices, which help reduce housing-related CO<sub>2</sub> emissions and allow families to benefit from the reduced operating costs and healthier indoor environments associated with energy-efficient, environmentally friendly homes.

#### **WOMEN BUILD**

This program gives women from all walks of life the opportunity to raise funds, build homes and generate awareness about the need for affordable housing in Canada.

#### **RENEW IT**

Many families across the country are unable to afford much-needed repairs and maintenance for their homes. Houses in poor repair can lead to health and safety problems and jeopardize a family's ability to stay in their home. Through the ReNew It program, Habitat affiliates can assist low-income homeowners with repairs and minor renovations that can dramatically improve their living conditions.

#### **GLOBAL VILLAGE CANADA**

Habitat for Humanity Canada invites Canadians to work hand-in-hand with volunteers and partner families—especially those in developing countries and disasterstricken areas—to help build simple, decent, affordable housing. Through the Global Village program, volunteers participate in short-term international building missions that leave a lasting legacy in the communities in which they work.

#### **ABORIGINAL HOUSING**

The Aboriginal Housing program is a three-year pilot project that aims to help ease the Aboriginal housing crisis in Canada and make Habitat's Homeownership program more accessible and relevant to Aboriginal people in Canada. This is accomplished through partnerships between Habitat affiliates and Aboriginal organizations, communities and families. Canada Mortgage and Housing Corporation (CMHC) is the Lead National Sponsor of this program.



#### INTERNATIONAL SUPPORT

Habitat for Humanity Canada supports the work of Habitat for Humanity International in approximately 90 countries through affiliate tithing (whereby affiliates direct 10 per cent of their undesignated donations to international homebuilding), the Global Village program, and partnerships with Canadian donors and the Canadian International Development Agency (CIDA).

#### **BUILDING ON FAITH**

Habitat invites people of diverse religions and backgrounds to put their faith into action. Members of churches, mosques, temples, and synagogues support Habitat by raising funds, praying for our work, volunteering on construction sites, feeding volunteers, and supporting partner families.

#### **RESTORES**

ReStores are retail operations that sell donated new and used building supplies. The revenue these stores generate helps fund the work of the affiliates that run them. ReStores also make an important contribution to the environment, diverting more than 15,000 tonnes of building products away from landfills every year.

#### **CANADIAN AFFILIATES**







## HABITAT FOR HUMANITY CANADA'S MISSION IS DELIVERED BY AFFILIATES IN 73 COMMUNITIES.

These Habitat for Humanity affiliates select and prepare partner families for homeownership, manage construction, and hold mortgages.

They play a vital role at the local level by engaging community volunteers, securing resources, increasing the profile of Habitat and raising awareness about the issue of affordable housing.

#### ALBERTA:

HFH Brooks District Society

HFH Calgary Society

HFH Camrose Society

HFH Edmonton

HFH Lethbridge

HFH Medicine Hat Society

HFH Mountain View Affiliate Society

HFH Red Deer Region Society

HFH South Peace Society

HFH Wood Buffalo Society

#### BRITISH COLUMBIA:

HFH Boundary Society

HFH Society of Greater Vancouver

HFH Kamloops Society

HFH Kelowna Society

HFH Mid-Vancouver Island Society

HFH Prince George Society

HFH South Okanagan

HFH Sunshine Coast

HFH Upper Fraser Valley

HFH Vancouver Island North Society

HFH Victoria

HFH West Kootenay

#### MANITOBA:

HFH Brandon

HFH The Pas

HFH Winnipeg

#### NEW BRUNSWICK:

HFH Fredericton Area / Région de Fredericton

HFH Moncton Area / Region de Moncton

HFH Saint John Region

#### NEWFOUNDLAND:

HFH Cabot

#### NOVA SCOTIA:

HFH Halifax Regional Municipality Association

#### NUNAVUT:

HFH Igaluit

#### ONTARIO:

HFH Brampton

HFH Brant

HFH Chatham-Kent

HFH Durham

HFH Greater Kingston and Frontenac

HFH Grey-Bruce

HFH Halton

HFH Hamilton

HFH Huron County

HFH Huronia HFH London

HFH Mississauga

HFH Muskoka

HFH National Capital Region

HFH Niagara

HFH North Bay and Blue Sky Region

HFH North Simcoe

HFH Northumberland

HFH Orillia / Lake Country

HFH Peterborough and District

HFH Prince Edward-Hastings
HFH Sault Ste. Marie and Area

HFH Sarnia / Lambton

HFH Seaway Valley

HFH Stratford-Perth

HFH South Georgian Bay

HFH Sudbury District

HFH Thousand Islands

HFH Thunder Bay

HFH Toronto

HFH Waterloo Region

HFH Wellington County HFH Windsor-Essex

HEH Vork Pagion

HFH York Region

#### PRINCE EDWARD ISLAND:

HFH P.E.I.

#### QUEBEC:

HFH Region des Deux-Montagnes

HFH Montréal Sud-Ouest

#### SASKATCHEWAN:

HFH On The Border Lloydminster Society

HFH Prince Albert

HFH Regina

HFH Saskatoon

#### YUKON:

HFH Yukon Society

#### HABITAT FOR HUMANITY INTERNATIONAL

# HABITAT FOR HUMANITY IS AN INTERNATIONAL ASSOCIATION UNITED BY THE COMMITMENT TO BUILD AFFORDABLE HOUSING AND PROVIDE A HAND UP TO FAMILIES IN VULNERABLE SITUATIONS.

With a network of national programs and affiliates around the world,
Habitat for Humanity International has built more than
350,000 homes and provided 1.75 million people with safe, decent
and affordable shelter in nearly 100 countries.



OPENING CEREMONY OF NEW HABITAT FOR HUMANITY TAJIKISTAN "BUILDING AND TRAINING CENTRE (BTC)". ASHT, TAJIKISTAN, MAY 4, 2009.

AFGHANISTAN
ARGENTINA
ARMENIA
AUSTRALIA
BANGLADESH
BERMUDA
BOLIVIA
BOTSWANA
BRAZIL
BULGARIA
CAMBODIA
CAMEROON
CANADA
CHILE
CHINA
COLOMBIA
COSTA RICA
COTE D'IVOIRE

DOMINICAN REPUBLIC ECUADOR EGYPT EL SALVADOR ETHIOPIA FIJI FRANCE GERMANY GHANA GREAT BRITAIN GUAM GUATEMALA GUYANA HAITI HONDURAS HUNGARY INDIA INDONESIA

JAPAN JORDAN KENYA KYRGYZSTAN I.AOS LEBANON LESOTHO MACEDONIA MADAGASCAR MALAWI MALAYSIA MEXICO MONGOLIA MOZAMBIQUE MYANMAR NEPAI. NETHERLANDS

NEW ZEALAND

NICARAGUA NIGERIA NORTHERN IRELAND PAKISTAN PAPUA NEW GUINEA PARAGUAY PHILIPPINES POLAND. PORTUGAL REPUBLIC OF IRELAND ROMANIA RUSSIA SENEGAL. SINGAPORE SI.OVAKIA SOUTH AFRICA

SOUTH KOREA

SRI LANKA
SWITZERLAND
TAJIKISTAN
TANZANIA
THAILAND
TRINIDAD AND
TOBAGO
TURKEY
UGANDA
UKRAINE
UNITED STATES
VIETNAM
ZAMBIA



#### **PROGRESS REPORT**

2009

We could not have predicted at the start of 2009 that the year would yield so many important achievements. We were initially cautious about how donors might respond to the ongoing economic uncertainty—yet we ended up setting new records, with domestic and international housing starts at an all-time high.

Habitat supporters showed their commitment conclusively. We received more donations of cash and in-kind gifts last year than in 2008—a testament to the strength of our donor relationships. We opened four new ReStores, and our 60 outlets nationwide achieved double-digit sales growth. And we built the first of what we hope will be many Habitat homes in First Nations communities.

We were excited to introduce a new program in 2009 focused on renovations. ReNew It helps low-income families make much-needed upgrades and repairs to their houses. Whether building from scratch or renovating, our goal remains the same: to ensure that every family has access to safe, decent, affordable housing.

The miracle of a Habitat home isn't the structure itself, it's the change it enables. The houses we build help families begin new lives. They are keys to success—offering safe, stable living environments, giving people the foundation to pursue opportunities for learning and work. Homeowners who pour their own sweat into a Habitat house come away with an extraordinary sense of pride and accomplishment.

Our work would not be possible without our volunteers and donors—the heart and soul of Habitat for Humanity. They are the keys to our success. On behalf of everyone in our organization, we'd like to thank the 50,000 volunteers across the country and the numerous individual and corporate donors who continue to make a difference in Canadian communities. And of course, we have to extend special thanks to our dedicated staff across the association as well.

2010 promises to be another bright year. Construction plans for the next 200 homes are already becoming a reality. Going forward we will continue to rely on the critical support of our sponsors and volunteers to build on our achievements. Together, we will help countless more families realize their dreams of living in decent and affordable homes.

**STEWART HARDACRE**President & Chief Operating Officer

**KEITH MOMBOURQUETTE**Chair, National Board of Directors



#### **YEAR IN REVIEW**

## 2009 Milestones

Construction Starts: Habitat for Humanity Canada built 194 homes in Canada and 380 homes internationally

ReStore Revenues: ReStore revenues rose by 15 per cent over 2008

International Homes: Habitat for Humanity International built 23,657 new homes, rehabilitated another 15,705 and repaired 21,643

First Nations Build: Habitat for Humanity Canada celebrated its first-ever build in a First Nations community

## RESTORES: A RETAIL SUCCESS STORY

Four new ReStores opened in 2009—bringing the total across Canada to 60—and revenues continued to climb, reaching \$27 million (an increase of 15 per cent over the year before). ReStores' overall product yield shot up an impressive 145 per cent. In 2009, Habitat for Humanity enhanced product and health and safety training for ReStore employees, and launched a new green initiative across all locations. Habitat plans to expand ReStore procurement efforts and increase educational opportunities for ReStore management and staff in the coming year.



Delta Hotels and Resorts sent six
employees—the Delta Community Cruiser
Ambassadors—on a journey across
Canada to work alongside Habitat
and demonstrate their corporate commitment
to the cause of affordable housing and
building stronger communities.

## CELEBRATING LEADERSHIP IN SUSTAINABILITY

In partnership with Great-West Life, London Life, and Canada Life, last year Habitat for Humanity Canada presented the first-ever National Award for Leadership in Sustainable and Affordable Home Building. Casey Edge, Executive Officer of the Canadian Homebuilders' Association in Victoria, British Columbia, was recognized for his commitment to sustainable and affordable home construction in the community. Each year, winners will receive a grant they can direct to the Habitat for Humanity affiliate of their choice to support the construction of sustainable, affordable homes.

In 2009, Rio Tinto Alcan launched the Rio Tinto Alcan Sustainable Homes Programme to promote sustainable construction practices. Through it, Habitat affiliates that employ safe, sustainable building practices can receive up to \$200,000 in grant money. Last year, thirteen affiliates received funds under this new program.

#### **CRUISING FOR DONATIONS**

As part of its three-year, \$750,000 partnership with Habitat for Humanity, Delta Hotels and Resorts launched a "Community Cruiser Campaign" that took six Delta employees to 44 Delta locations across the country to raise funds for Habitat. This partnership yielded more than \$500,000 for Habitat for Humanity in its first year. Habitat is proud to name Delta Hotels and Resorts a Habitat Gold Partner and applauds their efforts to champion affordable housing in communities across the country.

#### **LEADING THE CHARGE**

The Home Depot Canada—a key Habitat for Humanity partner—continued to support ReStores through its Return-to-Vendor program, which diverts an estimated 3,000 tonnes of usable goods from landfills to ReStores annually. In 2009, the Home Depot donated more than three million dollars worth of products to ReStores across the country.

Last year, the company also launched The Home Depot Foundation, which helps communities across the country meet their affordable housing needs through volunteerism, do-it-yourself expertise, product donations and monetary grants. In 2009, the Foundation contributed more than \$930,000 in cash donations, supporting 31 Habitat for Humanity affiliates. This money helped build 90 homes for families across the country.

#### **EMPOWERING YOUTH**

This past year, Genworth Financial held its third annual "Meaning of Home Contest"— a national competition challenging students from grades 4 to 6 to write about the importance of having a home. The winning student, Kyle Dingle, from St. John's, directed a \$60,000 grant to Cabot Habitat for Humanity to help build a house for a Newfoundland family.

#### **RENEWED COMMITMENT**

In 2009, the Canadian Institute of Plumbing and Heating (CIPH) celebrated 15 years of partnership with Habitat for Humanity







The Delta Community Cruiser Ambassadors, led by Brianna LePiane (centre photo, volunteer on left), show their support of Habitat by volunteering their time and working hard on a build site. Delta Hotels and Resorts made a corporate donation of \$75,000 to sponsor this home for a family in Vancouver. Hundreds of local Delta employees across Canada participated in fundraising events in support of their local communities and the work of Habitat for Humanity.

Canada. Since 1994, CIPH members have donated more than \$5 million in cash and products to our organization. In 2010, CIPH renewed its commitment to Habitat for Humanity, launching a two-year campaign to raise more than \$1.75 million to help build more than 500 Habitat homes in Canada.

#### **FIRST NATIONS FIRSTS**

Habitat for Humanity Northumberland, Alderville First Nation and the Canada Mortgage and Housing Corporation (CMHC) together celebrated the first-ever Habitat build in a First Nations community in Canada—Alderville, Ontario.

Habitat for Humanity Windsor-Essex Inc., Can-Am Urban Native Non-Profit Homes and CMHC completed a home for a First Nations family in Windsor, Ontario—the result of the first partnership in Ontario between a Habitat affiliate and an urban First Nations organization under Habitat's Aboriginal Housing Program.

Habitat for Humanity Canada's Aboriginal Housing Program acknowledged its secondever major gift in 2009—\$1 million from the Province of Manitoba to help the Habitat Winnipeg affiliate build homes for 10 First Nations families over the next two years.

#### **PROVINCIAL PARTNERSHIP**

In 2009, the Ontario government extended funding under the Affordable Housing Program for the first time to formally include Habitat builds. This program provides up to \$50,000 in down payment assistance for Habitat partner families in Ontario. The Saskatchewan Provincial government

continued its support in 2009 with \$1 million given to our four Saskatchewan affiliates. Alberta has also continued its ongoing affordable homeownership funding, supporting Habitat affiliates with \$6 million to build 67 homes in communities throughout Alberta. Habitat applauds all of our government partners and looks to continue to build those relationships in the future.

## **BUILDING HOMES, BETTERING LIVES**

Together, CIDA and Habitat for Humanity Canada contributed more than \$900,000 to international home-building efforts in 2009, including CIDA's support for major Habitat projects in Pakistan, Nepal, Lesotho and Tajikistan to provide much needed housing and develop the skills and capacity of local people.

2009 marked the successful completion of the CIDA-funded Pakistan Earthquake Reconstruction Initiative. CIDA provided \$839,166 in funding for the two-year project; Habitat for Humanity Canada contributed \$93,638. The funding helped 5,694 earthquake-affected families in 42 communities to rebuild their homes and trained 3,983 homeowners and 361 builders and masons in the construction of earthquake-resistant homes.

In May 2009, Habitat for Humanity Tajikistan celebrated the grand opening of its first CIDA-funded Building and Training Centre. Three factory sections within the centre were set up to create employment for local people. The factories produce concrete blocks for Habitat homes, school furniture and uniforms. The training centre offers sewing

and welding training, provides information on HIV/AIDS, and serves as a base for local Habitat home renovation projects.

#### **GLOBAL VILLAGE CANADA**

In 2009, 1,385 Canadians volunteered on 102 different Global Village teams to build houses in 31 countries around the world. Canada now ranks second only to the United States for the number of volunteers it sends abroad on short-term building missions. Since the Global Village program began in Canada in late 2005, 4,353 Canadians have participated in 318 building trips and together have helped construct more than 300 homes with and for families in need.

## A TRIBUTE TO THE HABITAT VISIONARY

Last year Millard Fuller, founder of Habitat for Humanity International passed away. We celebrated the life of this man who helped change the lives of thousands of people around the world by providing them with safe, decent and affordable housing. Fuller moved to Africa in 1973 with his wife and four children to set up a housing project. After the success of this pilot program, which built modest houses on a no-profit. no-interest basis, the Fullers returned to the United States to set up an independent non-profit organization—Habitat for Humanity International. For the next 30 years, Millard devoted himself to making Habitat for Humanity a worldwide Christian housing mission.

#### HABITAT FOR HUMANITY CANADA NATIONAL PARTNERS

# GENEROUS CONTRIBUTIONS FROM OUR CORPORATE, INDIVIDUAL AND GOVERNMENT PARTNERS CONTINUE TO BE THE KEY TO OUR SUCCESS AT HABITAT FOR HUMANITY CANADA.

These donations help us build homes—and new lives—for deserving families across the country. On behalf of all of the Habitat partner families, we thank you for your support.

#### **LEGACY PARTNERS**

\$2,500,000 and above





#### **PLATINUM PARTNERS**

\$1,000,000 to \$2,499,999





#### **GOLD PARTNERS**

\$500,000 to \$999,999







#### SILVER PARTNERS

\$250,000 to \$499,999















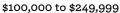








#### **BRONZE PARTNERS**









































STRONGER COMMUNITIES TOGETHER™

#### **LEADERSHIP GIFTS FROM LOCAL AFFILIATE PARTNERS**





































#### **NATIONAL PARTNERS**

#### **DEVELOPERS**

\$50,000 to \$99,999

City of Waterloo

Eaton Electrical

Green Solutions North America Inc.

ITML Horticultural Products Inc.

Scotiabank - Shared Services

The Source

Estate of Mr. Edward William Rooney

Estate of Ms. Daphne D. Ture

Estate of Sharon Ann McLean

#### **GROUNDBREAKERS**

\$25,000 to \$49,999

Armtec

BC Housing Management Commission

Bow Plastics Ltd.

First Canadian Title Company Ltd.

Fruits & Passion Boutiques

Green Standards Ltd.

Mackenzie Financial Corporation

Multi-Glass Insulation Ltd.

Newell Rubbermaid

Osram Sylvania Ltd.

Pallet Management Group Inc.

Soapbox Design Communications Inc.

Timothy's World Coffee

Union Gas Limited

Wells Fargo Financial Corporation Canada

Wickware Communications

Estate of J. Neville McCarthy

Ms. Sylvia Berryman

#### **CRAFTSMEN**

\$10,000 to \$24,999

Barrick Gold Corporation

Canadian Association of Accredited Mortgage Professionals

Canadian Industrial Distributors Inc.

Canadian Tire Store #497 Heartland Mississauga

Cargill International

**CNC** Automation

Herman Miller Canada, Inc.

Ideaca Knowledge Services

Kaindl Flooring

L2B Environmental Systems Inc.

Leviton Canada

Manulife Financial

Paul O'Connor Funeral Home Ltd.

Recochem Inc.

Reitmans (Canada) Ltd.

RR Donnelley

Seiki Screen Systems

SNC-Lavalin Power Ontario Inc.

Sportstown BC

Styletto Paint Brushes

The Dow Chemical Company

Tomboy Tools

UPS Canada and The UPS Foundation

Wheels Inn

Mr. Brad L. Doores

Mr. Paul & Mrs. Margaret O'Connor

Mr. Roy Steedman

#### **BUILDERS**

#### \$5,000 to \$9,999

Canadian Forces Office of the Chaplin General

Credit Suisse First Boston Canada

Groupe Deschênes Inc.

GSW Building Products

GSW Water Heating Company

Home Hardware Paint Division

International Comfort Products LLC.

JJ Bean Coffee Roasters

Karl's Woodworking Inc.

MTE Consultants Inc.

New Roots Herbal

Petro-Canada

Pitney Bowes Inc.

Property Guys.com

Reliance Protectron Security Services

RONCC

SC Johnson & Son Ltd.

Shaw Communications Inc.

Simpson Strong-Tie Canada Ltd.

The Rt. Honourable Edward R. & Mrs. Lily Schreyer

Wicker Emporium

Wrohan Holding Company Inc.

Estate of Helen Allen Stacey

Estate of Mrs. Mildred Evelyn Milton

Mr. C. Vaughan Minor

Mr. John & Mrs. Jennifer Wiebe

Mr. John Keating

Mrs. Arnetta McCulloch

Ms. Judith M. Ransom

#### **NATIONAL PARTNERS**

## CANADIAN INSTITUTE OF PLUMBING & HEATING (CIPH) MEMBERS

A. O. Smith WPC Canada Acudor Acorn Limited Allied Technical Services Inc.

Allpriser

American Standard Brands Andrew Sheret Limited Anvil International Canada Aqua Tech Sales & Marketing Inc.

Armco Agencies Inc.
Armstrong Limited (S.A.)
Axford Agencies Alberta Ltd.
Axford Agencies B.C. Ltd.
B.A. Robinson Co. Ltd.
Bartle & Gibson Co. Ltd.
Barclay Sales Limited
Bardon Supplies Ltd.
Bell & Bell Sales Limited

Bibby-Ste-Croix
Blanco Canada Inc.
Boshart Industries Inc.
Bradford White Canada Inc.
Can-Aqua International Ltee.
Canplas Industries Ltd.

Caroma Canada Industries Ltd. Cello Products Inc.

CIPH Quebec CIPH Ontario CIPH Edmonton

Conbraco Industries, Canada

Don Park LP

ECR International Co. Emco Corporation Fernco Connectors Ltd.

Franke Kindred Canada Limited

Globe Union Canada Inc. Groupe Deschênes Inc. Grundfos Canada Inc. Heatlink Group Inc. HPAC Magazine Hy-Line Sales Ltd. Insinkerator (Canada) Industries Granby

Ipex Inc.

J. Wright Sales Ltd. Jones Goodridge Inc. Ken Partington Sales Ltd.

Kohler Canada Kotyck Bros. Ltd.

Les Agences J. Pierre Sylvain Inc. Les Agents De Mfr Vistagua Inc.

M.A. Stewart & Sons Ltd.

M.I. Viau Et Fils Ltée M.P.H. Supply Limited MAAX Bath Inc.

Materiaux de Plomberie PMF Inc.

McKell Marketing Ltd. McKeough Supply

Mechanical Business Magazine Midwest Engineering Ltd. Mirolin Industries Corp.

Moen Inc.

Mueller Flow Control Mueller Streamline Co. NCI Marketing Inc.

Nelco Inc.

Niagara Plumbing Supply Novanni Stainless Inc. Oakville Stamping & Bending

Oatey Canada Supply Chain Services Co. Onward Sales & Marketing Limited

Parmenter & Associates Pentair Canada Inc. Plumbing & HVAC Points West Marketing Inc. Quest Specialty Sales Ltd. Rheem Canada Ltd./Ltée Royal Pipe Systems

Saniflo

Sinclair Supply Ltd. Slant/Fin Ltd/Ltée Sluyter Company Ltd. Taco (Canada) Ltd.

Tekmar Control Systems Ltd. Universal Supply Co. Inc.

Uponor, Ltd.

Usines Giant Factories Inc. Vanguard Pipe & Fittings Ltd.

Victaulic Ltd.

Viessmann Manufacturing Company Inc. Viqua – A Trojan Technologies Company

Watergroup Companies Inc. Waterline Products Co. Ltd.

Watts Water Technologies (Canada) Inc.

Weil-McLain Canada Sales Inc.

Western Plumbing & Industrial Supplies Ltd. White-Rodgers (Emerson Climate Technologies)

William Scott Inc.
Wolseley Canada
Wolseley HVAC/R

Wolseley HVAC/R Group Yorkwest Plumbing Supply Inc.

Zurn Industries Ltd.

Habitat for Humanity Canada Foundation Fondation Habitat pour l'humanité Canada



## Chartered Accountants and Advisors

Auditor's Report

To the Directors of Habitat for Humanity Canada Foundation Fondation Habitat pour l'humanité Canada

When the statement of financial position of Habitat for Humanity Canada Foundation Fondation Habitat pour l'humanité Canada as at December 31, 2009 and the statements of changes in fund balances, operations and cash flows for the year then ended. These financial statements are the responsibility of the organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Except as explained in the following paragraph, we conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In common with many charitable organizations, the organization derives revenue from donations and donated gifts-in-kind, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the organization and we were not able to determine whether any adjustments might be necessary to revenue, excess of revenue over expenditures, assets and fund balances.

In our opinion, except for the effect of adjustments, if any, which we might have determined to be necessary had we been able to satisfy ourselves concerning the completeness of donations referred to in the preceding paragraph, these financial statements present fairly, in all material respects, the financial position of the organization as at December 31, 2009 and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

Chartered Accountants, Licensed Public Accountants

CAMBRIDGE, ONTARIO February 26, 2010

BCO Dunwoody XXP

Habitat for Humanity Canada Foundation Fondation Habitat pour l'humanité Canada

#### **STATEMENT OF FINANCIAL POSITION**

December 31			2009
	Designated Fund	Unrestricted Fund	Total
Assets			
Current			
Cash (Note 1)	\$ 1,005,931	\$ 432,571	\$ 1,438,502
Temporary investment (Note 2)	500,000	-	500,000
Accounts receivable	-	13,286	13,286
Inventory	-	9,900	9,900
Due from HFHC (Note 3)	-	25,276	25,276
Due from Designated Fund (Note 4)		594,695	594,695
	\$ 1,505,931	\$ 1,075,728	\$ 2,581,659
Liabilities and Fund Balances			
Current			
Accounts payable and accrued liabilities	\$ -	\$ 1,075,728	\$ 1,075,728
Due to Unrestricted Fund (Note 4)	594,695	_	594,695
	594,695	1,075,728	1,670,423
Fund balances			
Nationally designated (Note 5)	911,236	-	911,236
Unrestricted	-	-	_
	911,236	_	911,236
	\$ 1,505,931	\$ 1,075,728	\$ 2,581,659

The complete audited financial statements are available upon request.

Habitat for Humanity Canada Foundation Fondation Habitat pour l'humanité Canada

#### **STATEMENT OF CHANGES IN FUND BALANCES**

For the year ended December 31						2009
	D	esigna Fu	ted ind	Unre	stricted Fund	Total
Fund balances, beginning of year	\$		_	\$	_	\$ -
Transfer from HFHC (Note 5)		1,037,4	123		_	1,037,423
Excess of revenue over expenses for the year		(126,1	187)		_	(126,187)
Fund balances, end of year	\$	911,2	236	\$	_	\$ 911,236

#### Habitat for Humanity Canada Foundation Fondation Habitat pour l'humanité Canada

#### **STATEMENT OF OPERATIONS**

For the year ended December 31			2009
	Designated Fund	Unrestricted Fund	Total
Revenue		'	
Donations (Cash)	\$ 3,013,243	\$ 2,763,977	\$ 5,777,220
Donations (Gift-in-Kind)	4,770,615	10,660	4,781,275
Transfers from HFHC	149,332	300,000	449,332
	7,993,190	3,074,637	11,007,827
Expenses			
License Fee (Note 3)	_	527,988	527,988
Contracted services (Note 3)	_	1,382,631	1,382,631
Fundraising and governance	_	20,889	20,889
	_	1,931,508	1,931,508
Excess of revenue over expenses before transfers	7,933,190	1,143,129	9,076,319
Transfers to HFHC (Note 6)	(102,792)	(583,605)	(686,397)
Transfers to Affiliates (Note 7)	(7,956,585)	(559,524)	(8,516,109)
Deficiency of revenue over expenses for the year	\$ (126,187)	\$ -	\$ (126,187)

Habitat for Humanity Canada Habitat pour l'humanité Canada



## Chartered Accountants and Advisors

Auditor's Report

To the Directors of Habitat for Humanity Canada Habitat pour l'humanité Canada

When audited the statement of financial position of Habitat for Humanity Canada Habitat pour l'humanité Canada as at December 31, 2009 and the statements of changes in fund balances, operations and cash flows for the year then ended. These financial statements are the responsibility of the organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

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Chartered Accountants, Licensed Public Accountants

CAMBRIDGE, ONTARIO February 26, 2010

BCO Dunwoody XXP

Habitat for Humanity Canada Habitat pour l'humanité Canada

#### **STATEMENT OF FINANCIAL POSITION**

December 31			2009	2008
	Designated Fund	Unrestricted Fund	Total	Total
Assets				
Current				
Cash (Note 1)	\$ 839,956	\$ 328,683	\$ 1,168,639	\$ 4,051,562
Temporary investment (Note 2)	500,000	-	500,000	-
Accounts receivable (Note 3)	-	458,458	458,458	402,533
Inventory	_	-	-	7,550
Prepaid expenses	_	35,801	35,801	62,843
Due from HFHC Foundation	_	_	_	23,170
Due from Designated Fund (Note 4)	_	105,823	105,823	1,107,390
	\$ 1,339,956	\$ 928,765	\$ 2,268,721	\$ 5,655,048
Captial Assets (Note 5)	_	87,374	87,374	110,808
	\$ 1,339,956	\$ 1,016,139	\$ 2,356,095	\$ 5,765,856
Liabilities and Fund Balances Current				
Accounts payable and accrued liabilities	•			
	\$ -	\$ 336,482	\$ 336,482	\$ 1,867,937
Unearned revenue (Note 6)	s - -	\$ 336,482 76,000	\$ 336,482 76,000	\$ 1,867,937 124,000
Unearned revenue (Note 6)  Due to Unrestricted Fund (Note 4)	\$ - - 105,823		•	
, , , , , , , , , , , , , , , , , , , ,	-		76,000	124,000
Due to Unrestricted Fund (Note 4)	-	76,000 -	76,000 105,823	124,000
Due to Unrestricted Fund (Note 4)	105,823	76,000 - 25,276	76,000 105,823 25,276	124,000 1,107,390 –
Due to Unrestricted Fund (Note 4)  Due to HFHC Foundation (Note 7)	105,823	76,000 - 25,276	76,000 105,823 25,276	124,000 1,107,390 –
Due to Unrestricted Fund (Note 4)  Due to HFHC Foundation (Note 7)  Contingency (Note 15)	105,823	76,000 - 25,276	76,000 105,823 25,276	124,000 1,107,390 –
Due to Unrestricted Fund (Note 4)  Due to HFHC Foundation (Note 7)  Contingency (Note 15)  Fund balances	105,823	76,000 - 25,276	76,000 105,823 25,276	124,000 1,107,390 – 3,099,327
Due to Unrestricted Fund (Note 4) Due to HFHC Foundation (Note 7)  Contingency (Note 15)  Fund balances  Nationally designated (Note 8)	105,823 - 105,823	76,000 - 25,276	76,000 105,823 25,276 543,581	124,000 1,107,390 — 3,099,327 1,037,423
Due to Unrestricted Fund (Note 4) Due to HFHC Foundation (Note 7)  Contingency (Note 15)  Fund balances  Nationally designated (Note 8) Internationally designated (Note 9)	105,823 - 105,823	76,000 - 25,276 437,758 - -	76,000 105,823 25,276 543,581	124,000 1,107,390 — 3,099,327 1,037,423 1,242,137

The complete audited financial statements are available upon request.

Habitat for Humanity Canada Habitat pour l'humanité Canada

#### **STATEMENT OF CHANGES IN FUND BALANCES**

For the year ended December 31			2009	2008
	Designated Fund	Unrestricted Fund	Total	Total
Fund balances, beginning of year	\$ 2,279,560	\$ 386,969	\$ 2,666,529	\$ 2,398,615
Transfer to HFHC Foundation (Note 8)	(1,037,423)	_	(1,037,423)	_
Excess (deficiency) of revenue over expenses	(8,004)	191,412	183,408	267,914
Fund balances, end of year	\$ 1,234,133	\$ 578,381	\$ 1,812,514	\$ 2,666,529

Habitat for Humanity Canada Habitat pour l'humanité Canada

#### **STATEMENT OF OPERATIONS**

For the year ended December 31			2009	2008
	Designated Fund	Unrestricted Fund	Total	Total
Revenue				
Donations (Cash)	\$ 292,985	\$ 798,075	\$ 1,091,060	\$ 6,579,770
Donations (Gift-in-Kind)	_	2,806	2,806	3,749,454
Global Village Program (Note 10)	1,684,383	435,673	2,120,056	1,749,904
Government	624,972	64,997	689,969	787,664
Fees (Note 7)	_	2,116,064	2,116,064	1,923,074
Contract services revenue (Note 7)	_	1,382,631	1,382,631	_
Interest and investment income	_	5,637	5,637	33,754
	2,602,340	4,805,883	7,408,223	14,823,620
Expenses				
Contracted services (formerly development)	_	1,382,594	1,382,594	2,140,654
Programs and services (Note 11)	2,610,344	2,009,892	4,620,236	11,191,643
Finance and administration, governance, marketing, communications and advocacy (Note 12)	_	1,187,554	1,187,554	1,179,357
Amortization	_	34,431	34,431	44,052
	2,610,334	4,614,471	7,224,815	14,555,706
Excess (deficiency) of revenue over expenses	\$ (8,004)	\$ 191,412	\$ 183,408	\$ 267,914

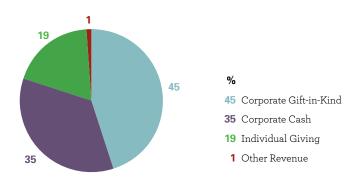
#### **ACCOUNTABILITY**

Habitat for Humanity Canada and Habitat for Humanity Canada Foundation place a high value on our relationship with our donors and supporters. We believe that transparency and accountability are essential to our success and that our donors are entitled to the greatest impact possible for their investment. With this in mind, Habitat for Humanity Canada was amongst the first organizations in Canada to adopt Imagine Canada's Ethical Fundraising and Accountability Code. This program sets the standards for how charitable organizations should manage and report their financial affairs responsibly. By voluntarily adhering to the Code, Habitat follows accepted best practices in soliciting, managing and reporting on donor dollars.



#### **FUNDRAISING REVENUE SOURCES**

Percentages from 2009



#### **ALLOCATION OF FUNDRAISING REVENUES**

Percentages from 2009



#### **HOUSE STARTS**



In 2009, Habitat for Humanity built homes in every Canadian province, as well as our second home in Nunavut.

#### **Ontario 107**

HFH Brant

HFH Halton

**HFH Huron County** 

HFH Huronia

HFH Kingston

HFH London

HFH London

HFH Mississauga

HFH National Capital Region

HFH Niagara

HFH North Bay

HFH Northumberland

HFH Prince Edward-Hastings

HFH Sarnia/Lambton

HFH Sault Ste Marie

HFH Seaway Valley

HFH South Georgian Bay HFH Stratford-Perth

HFH Sudbury District

HFH Thunder Bay

**HFH Toronto** 

**HFH Wellington County** 

HFH Windsor-Essex

Alberta 36

**HFH Brooks** 

HFH Calgary

HFH Calgary

HFH Camrose

HFH Edmonton
HFH Mountain View

HFH On The Border Lloydminster

HFH Red Deer

Manitoba 29

**HFH Brandon** 

HFH Winnipeg

**British Columbia 17** 

HFH Boundary HFH Kamloops HFH Kelowna

HFH Mid-Vancouver Island

HFH South Okanagan

**HFH Sunshine Coast** 

HFH Vancouver

HFH Vancouver Island North

Saskatchewan 14

HFH On The Border Lloydminster

HFH Prince Albert

HFH Regina

HFH Saskatoon

**Nova Scotia 5** 

HFH Halifax-Dartmouth

**New Brunswick 3** 

HFH Moncton HFH Saint John Newfoundland 3

HFH Cabot

Quebec 3

HFH Deux-Montagnes

HFH Montreal

**Yukon Territory 3** 

HFH Yukon

**Prince Edward Island 2** 

HFH PEI

Nunavut 1

HFH Iqaluit

#### THE CANADIAN ORGANIZATION

#### **VICE-REGAL PATRON**

Her Excellency The Right Honourable Michaëlle Jean, C.C., C.M.M., C.O.M, C.D.

Governor General of Canada

#### **NATIONAL BOARD OF DIRECTORS**

Keith Mombourquette, Chair

Habitat for Humanity Grey Bruce (ON)

Geoff Bellew, Vice Chair

Habitat for Humanity Waterloo Region (ON)

John Metson, Secretary

Habitat for Humanity Toronto (ON)

Jack Shore, Treasurer

Habitat for Humanity Victoria (BC)

Bob Aldridge

Habitat for Humanity Winnipeg (MB)

Karen Alexander

Habitat for Humanity Cabot (NL)

Mary Cameron

Habitat for Humanity Edmonton (AB)

Wayne Cochrane

Habitat for Humanity Halifax (NS)

Ron Drane

Habitat for Humanity Victoria (BC)

Terry Forth

Habitat for Humanity Iqaluit (NU)

Martin Hilchie

Habitat for Humanity PEI (PE)

Jim Lippert

Habitat for Humanity Vancouver (BC)

Terry Quinn

Habitat for Humanity Halton (ON)

Peter Ridout

Habitat for Humanity North Simcoe (ON)

Monika Schittek

Habitat for Humanity Sunshine Coast (BC)

#### **EX-OFFICIO / NON-VOTING**

Stewart Hardacre

President & Chief Operating Officer, Habitat for Humanity Canada

Craig Hill

Past Chair, National Board of Directors

### HABITAT FOR HUMANITY CANADA FOUNDATION

Effective January 1, 2009, Habitat for Humanity Canada entered into a contract for service with Habitat for Humanity Canada Foundation to raise funds and distribute those funds according to donor wishes on its behalf. The Foundation was created to increase efficiency, transparency and accountability in our ongoing fundraising activities. The Foundation is governed by a separate and autonomous Board of Directors, which includes Habitat for Humanity Canada's President and Chief Operating Officer in an ex officio capacity.

## HABITAT FOR HUMANITY CANADA FOUNDATION BOARD OF DIRECTORS

James Lippert, Chair

Past President, Habitat for Humanity Greater Vancouver

A.D. (Ric) McGratten, Secretary-Treasurer

President, Habitat for Humanity Stratford-Perth

Monika Schittek, Director, Fundraising

Habitat for Humanity Sunshine Coast

Frank Dottori

Montreal, Quebec

Kenneth J. Meinert

Oakville, Ontario

#### **EX-OFFICIO / NON-VOTING**

Stewart Hardacre

President & Chief Operating Officer, Habitat for Humanity Canada

## HABITAT FOR HUMANITY CANADA MANAGEMENT

Stewart Hardacre

President & Chief Operating Officer

Wayne deJong

Vice President, International Programs & Strategic Partnerships

Kathi Dodson

Vice President, Finance & Administration

Lisa Lalande

Vice President, National Partnerships and Giving Programs

Mark Rodgers

Vice President, Affiliate Services

Cathy Borowec

Director, Affiliate Relations

Kathrin Delutis

Director, Affiliate Development

Rolf Gube

Director, Information Technology

Kate Marshall

National Director, Marketing and Communications

Terry Petkau

Director, Building Services

Sam Purdy

Director, ReStore Services

John Stanwyck

National Director, Annual Giving

Rick Tait

Director, Global Village Canada

List of directors and management is current at time of printing.





"I wanted to plant roots and give Josh a life he could be proud of."

— April Smoke





#### **CONTACT US**

#### MAIN OFFICE

40 ALBERT STREET WATERLOO, ONTARIO N2L 3S2 TEL (519) 885-4565 FAX (519) 885-5225

#### TORONTO OFFICE

477 MOUNT PLEASANT ROAD, SUITE 105 TORONTO, ONTARIO M4S 2L9 TOLL FREE 1 (800) 667-5137

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